



Albemarle County

Legislation Details (With Text)

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On agenda: 12/5/2018 **Final action:**
Title: Perrone Robotics Performance Agreement.
Sponsors:
Indexes:
Code sections:
Attachments: 1. Att.A Performance Agreement, 2. Att.B Term Sheet, 3. Att.C Resolution

Date	Ver.	Action By	Action	Result
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AGENDA DATE: 12/5/2018

TITLE:
Perrone Robotics Performance Agreement

SUBJECT/PROPOSAL/REQUEST: Perrone Robotics Performance Agreement

ITEM TYPE: Consent Action Item

STAFF CONTACT(S): Richardson, Walker, Kamptner, Johnson

PRESENTER (S): N/A

LEGAL REVIEW: Yes

REVIEWED BY: Jeffrey B. Richardson

BACKGROUND: Perrone Robotics, Inc. (Perrone), based in Crozet, Virginia, was founded in 2003 and develops mobile autonomous robotics solutions.

Perrone desires to develop and launch an autonomous shuttle service for County residents in collaboration with JAUNT, Inc. ("JAUNT"), a public service corporation authorized to provide, and currently providing, transportation services in the Albemarle County, the City of Charlottesville, and Nelson County.

Before launching the autonomous shuttle service for County residents, Perrone and JAUNT have identified a need to acquire and equip a vehicle with appropriate equipment to operate autonomously, conduct a pilot program to ensure that the safety and operation aspects of an autonomous vehicle are tested and, if testing is successful, launch a three-month pilot program shuttling members of the public on one or more routes in and around Crozet with a professional safety-trained driver on board supplied by JAUNT, followed related data collection and feedback.

At its November 14, 2018 meeting, the Board adopted a resolution stating that the Board, among other things, had determined that this project will promote economic development because it may enable Perrone to

expand its business and further anchor its headquarters in Albemarle County.

This project also may inform County staff about impacts to its long-term plans, such as the Comprehensive Plan, the Capital Improvement Plan, as well as to the future built environment in the County's Development Areas.

STRATEGIC PLAN: Economic Prosperity: Foster an environment that stimulates diversified job creation, capital investments, and tax revenues that support community goals.

DISCUSSION: The Performance Agreement (Attachment A) incorporates the elements of the Term Sheet (Attachment B) reviewed and approved by the Board on November 14, 2018, with two-week adjustments to the deadlines for milestones and reporting requirements. The milestones have also been stated using more flexible language ("on or about"). To counter this flexibility, the applicable clawback provision in Section 9(A) has a definite deadline. The Performance Agreement also adds provisions that are standard in County performance agreements such as reporting obligations (Section 8), the names and addresses of contacts for notices, reports, and correspondence (Section 10), and miscellaneous provisions (Sections 11 through 17).

BUDGET IMPACT: Approval of the Performance Agreement will require \$238,000.00 to be appropriated from the Economic Development Investment Pool to the Economic Development Authority. The appropriation request (Appropriation #2019053) is included as part of the FY 19 Appropriations request also being presented to the Board for its consideration on December 5, 2018.

RECOMMENDATION:

Staff recommends that the Board:

- (1) adopt the attached Resolution (Attachment C) to approve the Performance Agreement; and
- (2) approve Appropriation #2019053 as part of the December 5, 2018 FY 19 Appropriations request.

ATTACHMENTS:

Attachment A: Agreement
Attachment B: Term Sheet
Attachment C: Resolution