

Attachment A

Albemarle County Quarterly Financial Report - General Fund Quarter Ended March 31, 2021 vs. Quarter Ended March 31, 2020

	FY21 Adopted Budget	FY21 Revised Budget	FY21 Actual Through Q3	Actual as a % of Revised Budget	FY20 Adopted Budget	FY20 Revised Budget	FY20 Actual Through Q3	Actual as a % of Revised Budget
GENERAL FUND REVENUE								
Real Estate Tax	165,220,017	165,220,017	87,474,202	52.9%	163,518,809	163,518,809	81,486,025	49.8%
Personal Property Tax	28,415,266	28,415,266	16,673,954	58.7%	29,182,398	29,182,398	15,587,100	53.4%
Business-Driven Taxes	15,003,995	15,003,995	9,841,660	65.6%	16,267,981	16,267,981	10,153,862	62.4%
Consumer-Driven Taxes	36,537,219	36,537,219	22,030,549	60.3%	41,702,901	41,702,901	24,700,955	59.2%
Other Local Taxes	8,671,734	8,671,734	7,922,330	91.4%	10,190,110	10,190,110	6,548,436	64.3%
Other Local Revenue	9,190,425	9,265,425	6,248,822	67.4%	9,276,538	9,313,448	6,712,422	72.4%
Subtotal, Local	263,038,656	263,113,656	150,191,518	57.1%	270,138,737	270,175,647	145,188,801	53.7%
State	24,753,797	24,753,797	14,066,121	56.8%	25,092,472	25,154,873	13,741,580	54.8%
Federal	7,041,656	7,041,656	4,553,790	64.7%	6,505,383	6,505,383	5,200,599	79.9%
Transfers	3,120,169	3,120,169	2,340,127	75.0%	3,429,062	3,432,160	2,574,895	75.1%
TOTAL, GENERAL FUND REVENUE	297,954,278	298,029,278	171,151,555	57.4%	305,165,654	305,268,063	166,705,874	54.6%

	FY21 Adopted Budget	FY21 Revised Budget	FY21 Actual Through Q3	Actual as a % of Revised Budget	FY20 Adopted Budget	FY20 Revised Budget	FY20 Actual Through Q3	Actual as a % of Revised Budget
GENERAL FUND EXPENDITURE								
Administration	16,589,729	17,931,411	12,195,405	68.0%	16,787,788	18,061,627	12,227,800	67.7%
Judicial	5,917,819	5,944,565	3,962,890	66.7%	5,904,732	6,191,332	4,274,871	69.0%
Public Safety	48,427,583	41,756,867	26,529,617	63.5%	48,055,493	49,108,360	35,861,020	73.0%
Public Works	6,495,065	7,385,578	5,199,086	70.4%	6,444,941	6,804,470	4,208,926	61.9%
Health & Welfare	22,247,057	23,499,035	16,898,817	71.9%	22,003,379	22,258,131	15,859,141	71.3%
Parks, Recreation & Culture	8,578,283	8,538,166	5,954,455	69.7%	9,146,376	9,328,194	6,707,250	71.9%
Community Development	10,445,084	10,659,570	7,363,821	69.1%	10,697,465	10,911,163	7,750,463	71.0%
City/County Revenue Sharing	14,589,313	14,589,313	14,589,313	100.0%	14,199,607	14,199,607	14,199,607	100.0%
Transfer to School Operations	134,184,078	134,184,078	100,638,059	75.0%	138,200,512	138,200,512	103,650,384	75.0%
Transfers to Capital & Debt	30,142,066	30,142,066	16,161,591	53.6%	31,219,060	31,919,940	13,552,540	42.5%
Other Transfers	1,668,008	1,748,008	1,164,076	66.6%	1,657,205	1,659,408	1,035,107	62.4%
Other Non-Departmental	1,110,166	6,451,075	471,734	7.3%	2,470,129	1,908,809	393,347	20.6%
Subtotal, Non-Departmental	181,693,631	187,114,540	133,024,773	71.1%	187,746,513	187,888,276	132,830,985	70.7%
TOTAL, GENERAL FUND EXPENDITURES	300,394,251	302,829,731	211,128,863	69.7%	306,786,687	310,551,554	219,720,457	70.8%
Budgeted Use of Fund Balance	2,439,973	4,800,453	-	0.0%	1,621,033	4,615,692	-	0.0%

Discussion

General Fund Revenues

Year-to-date total revenues in Q3 of FY 21 were \$171,151,555 compared to \$166,705,874 in Q3 of FY 20. In percentage terms, FY 21 YTD actual revenues as a percentage of FY 21 Revised Budget revenues were 57.4%, compared to 54.6% in FY 20.

Significant year-to-year variances are highlighted below:

- Real Estate Taxes - In FY 21, actual Q3 revenues as a percentage of budget equaled 52.9% vs. 49.8% in FY 20. Actual Q3 revenues equaled \$87,474,202 vs. \$81,486,025 in FY 20. The reasons for this variance: higher property assessments in CY 20 than CY 19, and new construction and land divisions from CY 19 to CY 20,
- Personal Property Taxes - In FY 21, actual Q3 revenues as a percentage of budget equaled 58.7% vs. 53.4% in FY 20. Actual Q3 revenues equaled \$16,673,954 vs. \$15,587,100 in FY 20. The reasons for this variance: the budget for FY 21 was lowered anticipating an impact of the pandemic on this revenue, but that has not shown an impact through three quarters.
- Business Driven Taxes – In FY 21, actual Q3 revenues as a percentage of budget equaled 65.6% vs. 62.4% in FY 20. Actual Q3 revenues equaled \$9,841,660 vs. \$10,153,862 in FY 20. The reasons for this variance: year-to-date business license revenues are less than prior year, likely due in part to the cumulative impacts of the pandemic. These revenues are largely collected in

the last five months of the fiscal year and it is common for there to be a year-to-year variance of 2 or 3 percentage points through the first three quarters.

- Other Local Taxes - In FY 21, actual Q3 revenues as a percentage of budget equaled 91.4% vs. 64.3% in FY 20. Actual Q3 revenues equaled \$7,922,330 vs. \$6,548,436 in FY 20. The reasons for this variance: an increase in the public service tax received based on filings. Additionally, the budget for FY 21 was lowered anticipating an impact of the pandemic on revenues such as penalties and interest on taxes and local recordation taxes, but these revenues have not shown a pandemic impact through three quarters. In addition, local recordation taxes are significantly greater than the prior year reflecting increased activity in the local real estate market.
- Other Local Revenue - In FY 21, actual Q3 revenues as a percentage of budget equaled 67.4% vs. 72.4% in FY 20. Actual Q3 revenues equaled \$6,248,822 vs. \$6,712,422 in FY 20. The primary reasons for this variance: reduced receipts in building permit fees, fines, and bank interest on investments due to low interest rates compared to the prior year.

General Fund Expenditures

YTD total expenditures in Q3 of FY 21 were \$211,128,863 compared to \$219,720,457 in Q3 of FY 20. In percentage terms, FY 21 YTD actual expenditures as a percentage of FY 21 Revised Budget expenditures were 69.7%, compared to 70.8% in FY 20.

Significant year-to-year variances are highlighted below:

- Judicial – In FY 21, actual Q3 expenditures as a percentage of budget equaled 66.7% vs. 69.0% in FY 20. Actual Q3 expenditures equaled \$3,962,890 vs. \$4,274,871 in FY 20. The primary reasons for this variance: decreased overtime due to reduced Court hours due to COVID and decreased capital outlay expenditures for firearms, communications equipment and vehicles.
- Public Safety - In FY 21, actual Q3 expenditures as a percentage of budget equaled 63.5% vs. 73.0% in FY 20. Actual Q3 expenditures equaled \$26,529,617 vs. \$35,861,020 in FY 20. The primary reasons for this variance: eligible COVID related expenditures were moved from the General Fund (GF) to the CARES Fund, and timing of payments to community agencies.
- Public Works – In FY 21, actual Q3 expenditures as a percentage of budget equaled 70.4% vs. 61.9% in FY 20. Actual Q3 expenditures equaled \$5,199,086 vs. \$4,208,926 in FY 20. The primary reasons for this variance: increased contribution to the Rivanna Solid Waste Authority (RSWA); increased Climate Action Plan implementation spending, including weatherization improvements; increased costs associated with the pandemic such as support for virtual meetings and the Ambassador Program. It is anticipated that a portion of the pandemic-related costs will be covered with funding from the pandemic reserve.
- Parks, Recreation, and Culture – In FY 21, actual Q3 expenditures as a percentage of budget equaled 69.7% vs. 71.9% in FY 20. Actual Q3 expenditures equaled \$5,954,455 vs. \$6,707,250 in FY 20. The primary reasons for this variance: reduced staffing and operating costs as a result of less programming offered during the pandemic, and decreased motor vehicle replacements.